



Dear Exhibitor,

This letter serves as an official addendum to the IAAPA Expo Middle East 2027 Exhibitor Contract Terms and Conditions (the "Agreement"), specifically Section 8(a): Cancellation Deadlines and Liquidated Damages.

Section 8(a) of the Agreement currently states:

"\$500 – Written cancellation or space reduction received by 9 July 2026."

Please be advised that this provision has been revised and is hereby replaced in its entirety with the following:

Exhibitor shall not be liable for any cancellation or space reduction fees, and any such liability is expressly waived, provided written notice of cancellation or space reduction is received on or before 3 April 2026.

A \$500 cancellation or space reduction fee will apply to written cancellations received between 4 April 2026 and 9 July 2026.

All other terms and conditions of the IAAPA Expo Middle East 2027 Exhibitor Contract Terms and Conditions remain unchanged and in full force and effect.

This addendum is issued for clarification and amendment purposes and will be deemed incorporated into the Agreement.

Sincerely,

A handwritten signature in black ink, appearing to read "Christy Spahn", with a long horizontal flourish extending to the right.

Christy Spahn

IAAPA, Vice President, Expo Operations and Sales

